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U.S. Baking Ingredients Spice Up the New Year

Report Categories:

CSSF Activity Report Tree Nuts Dried Fruit Market Promotion

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Report Highlights:

The Agricultural Trade Office (ATO) of the American Institute in Taiwan successfully launched its inaugural holiday baking promotion with the collaboration of Le Bouquet of the Ambassador Hotel. The month long promotion introduced a variety of high-quality, healthy U.S. baking ingredients to Taiwan consumers (apples, dried blueberries, macadamia nuts, pecans, pumpkin puree, raisins and walnuts). Bakeries are extremely popular throughout Taiwan and this promotion, which was featured in numerous publications, highlighted the many wonderful uses of U.S. products. In 2013, post estimates the Taiwan baking industry used approximately \$235 million in U.S. baking products.

Summary



To promote American Month, Le Bouquet placed print ads in selective newspapers targeting metro commuters.

The ATO Taipei collaborated with Le Bouquet of the Ambassador Hotel to launch American Month this past Christmas and New Year, sharing healthy dessert options with Taiwan consumers. The promotion ran from December 1, 2013 to January 15, 2014, and was featured at four Le Bouquet stores.

Through ATO Taipei's introduction of U.S. baking ingredients, Le Bouquet developed exclusive recipes to create classic American delicacies, including: Washington Apple Pie, U.S. Pumpkin Bread, U.S. Pecan Tart, and the New York Blueberry Bagel. The promotion introduced a wide variety of high-quality, healthy U.S. baking ingredients, and consumer feedback was extremely positive.

It was also the first time Le Bouquet purchased pecans, dried blueberries, and apples from the United States.



The promotion successfully featured a wide variety of U.S. healthy ingredients.

For more information on the various U.S. ingredients featured throughout this promotion, please check out post's other GAIN reports:

- Taiwan Tree Nuts Market Overview 2013
- Dairy and Products Annual 2013
- Fresh Deciduous Fruit Annual 2013

For further information or questions, please contact:

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The promotion was supported by CSSF (US\$2,000) and created additional revenue of US\$7,900 for Le Bouquet. Bakeries are extremely popular throughout Taiwan and post anticipates other bakeries will feature similar pastries using U.S. ingredients after seeing the success of Le Bouquet.